

## RELEASED FOR PUBLICATION

# Open-E, Avago Technologies and AIC Jointly Announce General Availability of Data Storage Software V7 with Avago Syncro Solution

Open-E DSS V7 with Avago Syncro Solution enables IT departments to implement Fibre Channel or iSCSI HA active-active clusters at half the storage cost of traditional active-active failover solutions

Atlanta, Georgia; Munich, Germany; Taiwan; San Jose, CA; September 9, 2014: – <u>Open-E</u>, a leader in standards-based enterprise storage software systems, <u>Avago Technologies</u>, a leading designer, developer and global supplier of a broad range of analog, digital, mixed signal and optoelectronics components and subsystems, and <u>AIC</u>, a leading provider of OEM/ODM server and storage solutions, jointly announced today the general availability of Open-E DSS V7 using Avago Syncro shared storage controllers.

The Open-E development team, in collaboration with Avago Technologies and AIC, is expanding Open-E's leadership position in High Availability (HA) for small-to-medium business and enterprise (SMB and SME) customers by integrating Open-E DSS V7 with Avago Storage powered by LSI and the AIC HA401-CP2 cluster-in-a-box solution. The newly released Open-E DSS V7 with Avago Syncro Solution enables IT departments to easily implement Fibre Channel or iSCSI HA active-active clusters with high capacity, high performance, and redundancy at half the storage cost of traditional active-active failover solutions. The software is now available through Open-E's channel partners.

"With Open-E DSS V7 with Avago Syncro Solution, channel partners can now build a Fibre Channel or iSCSI active-active dual controller SAN for the first time," said Krzysztof Franek, CEO and president of Open-E. "By combining our innovative software with state-of-the-art technology, systems, and engineering from Avago Storage powered by LSI and AIC, customers can now store up to half a petabyte of storage with a white box commodity server in an HA implementation, insulating their applications, operating systems, and data from server and drive failures."

"The combination of Open-E DSS V7 software with Avago Syncro High Availability and AIC hardware delivers a powerful storage solution that offers many benefits to IT departments including enterpriseclass failover, substantially lower implementation cost, high-class redundancy and easier system manageability," continued Jas Tremblay, vice president of marketing, Data Center Solutions Group, Avago. "We are pleased to collaborate with the teams at Open-E and AIC to help drive storage that meets the demands of this growing market."

CT Sun, chief architect of AIC concluded, "The demands for storage and workloads are increasing more than ever. Business and enterprise need solutions that deliver high availability, high performance, scalability and ease of management. Unfortunately, these features are either not delivered all-in-1 or are costly to own. AIC's HA401-CP2 is a server platform that supports active-active topology, remote management and provides scalability for storage. Thanks to technologies from our strategic partners Avago Technologies and Open-E, the HA401-CP2 can be configured as an active-active Fiber Channel and iSCSI appliance and is scalable for extra storage. Such a solution is not only ready to be deployed but is also easy to set up."

Additional benefits of the software are improved throughput from Multi-path I/O (MPIO) doubling the bandwidth; improved random IO performance when implementing a SSD caching option of the LSI Syncro storage controller; dramatic reduction in power consumption and heat generation by halving the number of drives needed for local HA solutions.

### **About Avago Technologies**

Avago Technologies is a leading designer, developer and global supplier of a broad range of analog, digital, mixed signal and optoelectronics components and subsystems with a focus in III-V compound semiconductor design and processing. Backed by an extensive portfolio of intellectual property, Avago products serve four primary target markets: wireless communications, wired infrastructure, enterprise storage, and industrial and other. For more information, visit Avago's website: <u>www.avagotech.com</u>

#### About AIC

AIC is a leading provider of OEM/ODM server and storage solutions, ideally developed to meet the unique demands of a wide variety of markets. With expertise in in-house design, validation, manufacturing and production, our expansive selection of products are highly flexible and can be configured to any form factor or custom configuration. AIC leads the industry in all categories, with over 100 years of combined experience in mechanical, electronic, system-level engineering as well as a dedication to product innovation and customer support. Headquartered in Taiwan, AIC has offices and operations throughout the United States, Asia and Europe. Visit AIC's website at <a href="http://www.aicipc.com/">http://www.aicipc.com/</a>

#### About Open-E

Open-E is a well-established developer of IP-based storage management software. Open-E JovianDSS and Open-E DSS V7 are robust, award-winning enterprise storage applications which offer excellent compatibility with industry standards, and are the easiest to use and manage. Additionally, they are some of the most stable solutions on the market and undisputed price performance leaders.

Open-E accounts for over 27,000 installations world-wide and has received numerous industry awards and recognition. Thanks to its reputation, experience and business reliability, Open-E has become the technology partner of choice for industry-leading IT companies such as Citrix, Intel, LSI, VMware, and Adaptec.

For further information about Open-E, its products and partners, visit http://www.open-e.com/

#### **Press Contacts:**

Vera Neumeyer Open-E, Inc. Office: +49 (89) 800777 18 Fax: +49 (89) 800777 17 E-mail: <u>vera.neumeyer@open-e.com</u>

Curtis Chan Cognitive Impact Office: +1 714.447.4993 Fax: +1 14.447.6020 E-mail: <u>curtis@cognitiveimpact.com</u>